



BGC-025

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Energy saving demand prompts growth for BG Controls' service division

Award-winning building controls specialist BG Controls has announced that its service and maintenance division has experienced a 92% growth in revenue from customers wanting to increase energy efficiency in their facilities.

The building controls expert reports that, despite the market shrinking in the past 12 months, orders for BG Group have grown by 20%. Primarily, BG attributes this to rising demand amongst new and existing customers for energy efficient building controls solutions that encourage cost savings and reduce environmental impact.

Having opened three new divisions in Belfast, Preston and West Sussex this year, BG also believes order volume has increased as a result of the company's capacity to provide a more localised service to customers across the country. Many orders have also been placed on the back of BG's ability to manage multiple BMS product ranges that have been installed on the same site.

"The service and maintenance division has seen the largest revenue increase, which is largely due to companies looking to maximise on energy efficiencies," says BG Director, John Nicholls.

"However, we have managed to buck the market trend and put our success down to solid foundations in organisational structure and processes, and our philosophy of 'openness'. This allows customers the freedom of choice regarding the way they wish to take their building controls forward into the future," adds John.

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